#### **AROWANA**

26 February 2019

Company Announcements Office ASX Limited Exchange Centre Level 4, 20 Bridge Street SYDNEY NSW 2000

Subject: Interim Financial Report for half-year ended 31 December 2018

The Directors of Arowana International Limited (ASX: AWN) are pleased to release the Interim Financial Report for the half-year ended 31 December 2018. The accompanying Investor Presentation will be released as a separate announcement.

On behalf of the Board of AWN,

Cameron Fellows

Company Secretary

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# AROWANA

# Arowana International Limited and its Controlled Entities

(ABN 83 103 472 751)

# Interim Financial Report

Including Appendix 4D Disclosures
For the half-year ended 31 December 2018
(Previous corresponding half-year ended 31 December 2017)

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- 1. Appendix 4D Interim Financial Report
- 2. Interim Financial Statements, Directors' Report and Independent Auditor's Review Report



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#### Results for announcement to the Market

Key information	Half-year ended 31 December 2018 \$	Half-year ended 31 December 2017 \$	% Change
Revenue from ordinary activities	48,198,936	30,189,162	60
Loss after tax attributable to members	(5,432,034)	(6,206,442)	12

nmf – no meaningful comparison

#### Dividends paid and proposed

Dividends	Amount per security	Franked amount per security
2018 Final dividend - paid 15 October 2018	0.3 cents	Nil

The Directors have not declared an interim dividend in respect of the half-year ended 31 December 2018. The Directors changed the dividend policy in the previous period such that dividends will be paid annually only, to save on the inefficiency of paying two dividends per annum. The intention is to maintain dividends at least the same as for the prior financial year.

#### Dividend reinvestment plan

AWN does not have a dividend reinvestment plan in operation.

#### Explanation of key information and dividends

An explanation of the above figures is contained in the "Review of Operations" included in the attached Directors' Report.

#### Earnings per share

Earnings per ordinary fully paid share	<b>Current Period</b>	Previous Corresponding Period
Basic EPS	(3.43) cents	(3.92) cents
Diluted EPS	(3.43) cents	(3.92) cents

#### Net tangible assets

NTA backing	31 December 2018	30 June 2018
Net tangible asset backing per ordinary security	11.4 cents	15.8 cents



#### Control gained or lost over entities in the half-year

There were no transactions entered into by the Group during the half-year ended 31 December 2018 that resulted in control being gained over any entities.

Effective 2 November 2018, control was lost over Juice Capital Fund 1 Pty Ltd (which was part of VivoPower Australia) following the disposal of the entity for total consideration of \$570,000. The resulting gain on sale was not material to the results of the Group for the half-year ended 31 December 2018.

#### Associates and joint venture entities

	Ownership interest		Contrib	ution to Net Loss
Name	Previous Current corresponding period period %		Current period	Previous corresponding period
Innovative Solar Ventures I, LLC	50.0	50	-	(442,100)
Viento Group Limited	31.8	31.8	(5,390)	(45,997)



#### Directors' Report for the half-year ended 31 December 2018

Your directors submit the financial report of Arowana International Limited ("the Company") and its controlled entities ("the Group") for the half-year ended 31 December 2018.

#### **Directors**

The names of directors in office at any time during the half-year or since the end of the half-year are:

Name	Position
Kevin Tser Fah Chin	Executive Chairman and Chief Executive Officer
Robert John McKelvey	Non-Executive Director
Anthony Paul Kinnear 1	Non-Executive Director
Eduardo Fernandez	Non-Executive Director

<sup>&</sup>lt;sup>1</sup> Mr. Anthony Paul Kinnear was a Non-Executive Director from the beginning of the half-year until his resignation on 17 August 2018.

Directors have been in office since the start of the half-year to the date of this report unless otherwise stated.

#### **Review of Operations**

#### Statutory Financial highlights

Statutory operating revenue for the half-year ended 31 December 2018 increased by 60% to \$48.2 million (2017: \$30.2 million) due primarily to significantly increased revenues from EdventureCo, the Group's education platform, together with strong organic growth from VivoPower's Aevitas business unit in Australia.

The statutory EBIT and loss after tax attributable to shareholders for the half-year ended 31 December 2018 were a loss of \$8.1 million (2017: loss of \$11.4 million) and a loss of \$8.4 million (2017: loss of \$8.6 million) respectively. Key contributors to the loss for the period an improvement on the prior corresponding period – were:

- Decline in solar project developer fee revenue in VivoPower in the United States;
- Non-recurring restructuring, remuneration and professional fees (\$1.2 million) incurred by VivoPower primarily in connection with a cost reduction programme for the business;
- Continued investment into the growth of the Funds Management division in support of the launch of a new product, the Australian Special Income Opportunities Fund; and
- Non-cash amortisation of identifiable intangibles (\$1.3 million) following acquisition of DDLS and Aevitas (supply contracts, customer relationships, course development etc).



The following table sets out the statutory financial results for the half-year ended 31 December 2018:

All figures in A\$ thousands	Half-year ended 31 December 2018 – Statutory (reviewed)	Half-year ended 31 December 2017 – Statutory (reviewed) *	% change
Operating revenue	48,199	30,189	60
Interest income	102	141	(28)
Total income	48,301	30,331	59
Other income / (expenses)	224	(277)	nmf
Earnings before interest, tax, depreciation & amortisation (EBITDA)	(6,272)	(9,064)	31
Earnings before interest and tax (EBIT)	(8,136)	(11,387)	29
Loss before tax (PBT)	(8,513)	(11,734)	27
Tax benefit	72	3,123	(98)
Net loss after tax (NPAT) from continuing operations	(8,441)	(8,611)	2
Earnings per share (EPS)	(3.4) cents	(3.9) cents	13
Dividend per share paid (DPS)	0.3 cents	0.3 cents	-
Net tangible assets (NTA) per share	11.4 cents	22.9 cents	(50)

<sup>\*</sup> Amounts classified in 2018 as relating to discontinued operations have been reclassified in the prior year to provide consistency with the current reporting period presentation.

nmf - no meaningful comparison

#### **Underlying Financial Performance**

In order to enable a more meaningful comparison of underlying financial performance, the following tables outline AWN's financial performance for the half-year ended 31 December 2018 versus the half-year ended 31 December 2017, together with a reconciliation of statutory to underlying results. The tables are presented on the following basis:

- Excluding the impact of non-recurring restructuring and other one-off costs incurred by VivoPower, primarily in connection with its strategic review, \$1.2 million (2017: NIL);
- Excluding the impact of non-recurring project costs incurred by the Enterprise Office, principally related to the impending launch of the Australian Special Income Opportunities Fund ("ASIOF"), \$0.2 million (2017: \$0.7 million);
- Excluding any unrealised foreign exchange gains from foreign currency holdings, \$0.2 million (2017: losses of \$0.4 million);
- Excluding the impact of EdventureCo's non-recurring restructuring costs following the acquisition and integration of DDLS Australia Pty Ltd, \$0.1 million (2017: NIL);



- Excluding the non-cash provision for impairment on the Group's investment in VivoPower Philippines, NIL (2017: \$0.8 million);
- Excluding proceeds received from a confidential legal settlement in relation to a prior period transaction, NIL (2017: \$0.4 million); and
- Excluding the impact of other individually immaterial, non-recurring transactions, \$0.3 million (2017: \$0.7 million).

#### Reconciliation of Statutory to Underlying Results

	Half-year ended 31 December 2018			ear ended 31 cember 2017
All figures in A\$ thousands	EBIT	<b>EBITDA</b>	EBIT	<b>EBITDA</b>
Statutory reporting basis	(8,136)	(6,272)	(11,387)	(9,064)
VivoPower International				
Reverse unrealised FX losses / (gains)	960	960	(79)	(79)
Reverse non-cash provision for impairment	-	-	767	767
Normalisation of non-recurring expenses	1,186	1,186	634	634
EdventureCo				
Reverse one-off proceeds received from a confidential legal settlement	-	-	(364)	(364)
Normalisation of project costs	16	16	-	-
Normalisation of non-recurring expenses	126	126	54	54
Thermoscan				
Add back from discontinued operations	453	489	421	470
Arowana Funds Management				
Normalisation of non-recurring expenses	23	23	-	-
<b>Enterprise Office</b>				
Reverse unrealised FX (gains) / losses	(1,201)	(1,201)	449	449
Normalisation of project costs	239	239	704	704
Normalisation of non-recurring expenses	228	228	-	-
Unallocated				
Realised foreign exchange gains / (losses) not allocated to business units	19	19	(93)	(94)
Underlying reporting basis	(6,087)	(4,187)	(8,894)	(6,523)



#### **Underlying Results**

All figures in A\$ thousands	Half-year ended 31 December 2018 – underlying (unaudited)	Half-year ended 31 December 2017 – underlying (unaudited)	% change
VivoPower International	26,407	24,019	10
EdventureCo	21,233	4,529	369
Thermoscan	1,521	1,445	5
Arowana Funds Management	556	992	(44)
Enterprise Office	3	286	(99)
Total underlying revenue	49,720	31,271	59
VivoPower International	(1,757)	(2,969)	41
EdventureCo	833	(1,199)	nmf
Thermoscan	489	470	4
Arowana Funds Management	(1,664)	7	nmf
Enterprise Office	(2,089)	(2,832)	26
<b>Total underlying EBITDA</b>	(4,187)	(6,523)	36
VivoPower International	(2,512)	(4,425)	43
EdventureCo	(202)	(2,000)	90
Thermoscan	453	421	8
Arowana Funds Management	(1,664)	7	nmf
Enterprise Office	(2,162)	(2,897)	25
Total underlying EBIT	(6,087)	(8,894)	32
Realised FX gains	(19)	93	nmf
Interest income	103	143	(28)
Interest expense	(484)	(522)	7
Net interest expense	(381)	(379)	-
Total underlying PBT	(6,487)	(9,180)	29
Tax benefit	72	3,123	(98)
Underlying Group NPAT	(6,415)	(6,057)	(6)

nmf - no meaningful comparison

NOTE: Numbers may not compute exactly due to rounding

#### Key comments in relation to the preceding table:

VivoPower International

• Underlying revenue, EBITDA and EBIT for the half-year ended 31 December 2018 includes the consolidated results of VivoPower International PLC ("VivoPower"), of



- which the Company holds 60.9% post VivoPower's NASDAQ listing on 29 December 2016.
- The 10% growth in revenue for the period is primarily due to outperformance of the Aevitas business unit in Australia, which has more than offset a decline in solar development activity and revenues.
- Revenue growth for Aevitas was also accompanied by EBITDA and EBIT margin expansion, which coupled with overhead cost savings achieved in VivoPower's US and UK operations, resulted in underlying EBITDA loss improving 41% to (\$1.7m) versus the previous corresponding period of (\$3.0m). Underlying EBIT loss improved 43% to (\$2.5m) versus the previous corresponding period of (\$4.4m).

#### EdventureCo Group

- Underlying revenue, EBITDA and EBIT for the half-year ended 31 December 2018 includes the consolidated results of EdventureCo Group, which is a wholly owned subsidiary of the Company and comprises the DDLS and Everthought Education business units.
- The 369% growth in revenue to \$21.2m for the period is primarily due to a full period contribution from the acquisition of DDLS (consummated in December 2017) augmented by underlying organic revenue growth.
- Underlying EBITDA improved to \$0.8m from an EBITDA loss of (\$1.2m) in the previous corresponding period, as a result of the full period contribution and also the successful onboarding and integration of DDLS which delivered cost savings significantly ahead of target. Underlying EBIT improved to a loss of \$0.2m from a loss of \$2m (net of a \$0.7m non-cash amortisation charge in both periods).

#### Thermoscan

- Underlying revenues increased by 5% versus the previous corresponding period reflecting pricing optimisation initiatives and in spite of volume constraints, due to shortage of technicians.
- Underlying EBITDA improved by 4% versus the previous corresponding period reflecting the pricing optimisation initiatives and continued application of lean management principles.

#### Arowana Funds Management

- Arowana Funds Management's result primarily reflects fee revenue generated in respect of its management of the investment portfolios of the Arowana Contrarian Value Fund ("ACVF"), the Arowana Australasian Special Situations Fund ("AASSF I") and increased overheads associated with scaling up the division to launch its new investment platform, Australian Special Income Opportunities Fund ("ASIOF").
- The ASIOF product is a private debt fund that was officially launched in May 2018 with the completion of a founders' class capital raising round which includes capital commitments from the co-founders of the fund, being Dustin Cappelletto and Kevin Chin. The fund's first investment was completed during February 2019.
- Total funds under management (FUM) as at 31 December 2018 was \$150m, versus \$132m as at 31 December 2017.
- Underlying funds management revenue increased by 44% to \$0.56m for the half-year ended 31 December 2018, as compared to the previous corresponding period of \$0.39m



- (noting that the prior period included \$0.6m of realised gain from early redemption of securities in the AASSF I Fund).
- Underlying EBITDA and EBIT loss was \$1.6m for the half-year ended 31 December 2018, as compared to the previous corresponding period of an EBITDA and EBIT loss of \$0.6m (noting that the prior result included \$0.6m of realised gain from early redemption of securities held in the AASSF I Fund).

#### Dividends paid or recommended

The following dividends were paid during the half-year ended 31 December 2018:

Dividend	\$
Final ordinary dividend - 15 October 2018 of 0.3 cents per share (fully franked)	474,512

The Directors have not declared an interim dividend in respect of the half-year ended 31 December 2018. The Directors changed the dividend policy in the previous period such that dividends will be paid annually only, to save on the inefficiency of paying two dividends per annum. The intention is to maintain dividends at least the same as for the prior financial year.

#### Events occurring after the reporting period

No matters or circumstances have arisen since the end of the period which significantly affected or may significantly affect the operations of the Group and Company, the results of those operations, or the state of affairs of the Group and Company in future financial periods.

#### Auditor's Independence Declaration

The lead auditor's independence declaration under s 307C of the *Corporations Act* 2001 is set out on page 11 for the half-year ended 31 December 2018.

Signed for, and on behalf of, the Board in accordance with a resolution of the Directors made pursuant to s. 306(3) of the Corporations Act 2001.

**Kevin Chin** 

**Executive Chairman and Chief Executive Officer** 

Brisbane, 26 February 2019





# AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF AROWANA INTERNATIONAL LIMITED

I declare that, to the best of my knowledge and belief, during the half-year ended 31 December 2018, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Arowana International Limited and the entities it controlled during the period.

PKF

**PKF BRISBANE AUDIT** 

LIAM MURPHY PARTNER

**BRISBANE** 

DATE: 26 FEBRUARY 2019

# Arowana International Limited and its Controlled Entities ABN 83 103 472 751

Interim Financial Statements
For the half-year ended 31 December 2018



For the half-year ended 31 December 2018

#### **Consolidated Statement of Profit or Loss**

2017 2018 For the reporting period ended 31 December Restated\* Note \$ \$ Revenue from continuing operations Revenue 3(a) 48,198,936 30,189,162 Interest income 102,278 141,403 **Total income** 48,301,214 30,330,565 Other income / (expenses) 3(b) 223,957 (276,961)Expenses Cost of sales 4(a) (34,335,695)(20,886,075)**Employee costs** (11,335,446)(8,133,330)Occupancy costs (2,185,476)(1,169,263)Director fees (77,862)(60,000)(448,630)Marketing costs (484,009)Insurance costs (519,733)(576,615)IT and communication costs (877,045)(637,125)Travel costs (387,376)(555,046)Interest expense (479,444)(487,430)Depreciation (534,864)(177,010)Amortisation 10 (1,329,397)(2,146,223)Administration costs 4(b) (4,350,578)(5,255,911)Provision for impairment of investments (136,297)(766,538)Share of net loss of associates accounted for using the equity method (5,390)(488,097)**Total expenses** (57,038,612)(41,787,293) Loss before tax (8,513,441)(11,733,689) Income tax benefit 72,276 3,123,015 Loss after income tax from continuing operations (8,441,165)(8,610,674) Discontinued operations 7 Profit after income tax from discontinued operations 420,420 387,725 Loss for the period (8,020,745)(8,222,949)Loss attributable to: Owners of Arowana International Limited (5,432,034)(6,206,442)Non-controlling interest (2,588,711)(2,016,507)

The above Consolidated Statement of Profit or Loss should be read in conjunction with the accompanying notes.



<sup>\*</sup> Amounts classified in 2018 as relating to discontinued operations have been reclassified in the prior period to provide consistency with the current reporting period presentation.

For the half-year ended 31 December 2018

# **Consolidated Statement of Profit or Loss (continued)**

2017

For the reporting period ended 31 December	2018	Restated*
	Cents	Cents
Earnings per share		
From continuing operations:		
Basic loss per share (cents)	(3.70)	(4.17)
Diluted loss per share (cents)	(3.70)	(4.17)
From discontinued operations:		
Basic loss per share (cents)	0.27	0.25
Diluted loss per share (cents)	0.27	0.25
From continuing and discontinued operations:		
Basic loss per share (cents)	(3.43)	(3.92)
Diluted loss per share (cents)	(3.43)	(3.92)

<sup>\*</sup> Amounts classified in 2018 as relating to discontinued operations have been reclassified in the prior period to provide consistency with the current reporting period presentation.

The above Consolidated Statement of Profit or Loss should be read in conjunction with the accompanying notes.



For the half-year ended 31 December 2018

# **Consolidated Statement of Comprehensive Income**

the reporting period ended 31 December	2018	2017
	\$	\$
s for the period (8	3,020,745)	(8,222,949)
er comprehensive income for the period		
s that may be reclassified to profit or loss		
nange differences on translating foreign operations	184,066	(612,637)
er comprehensive income for the period, net of tax	184,066	(612,637)
al comprehensive income for the period, net of tax (7)	7,836,679)	(8,835,586)
al comprehensive income attributable to		
ent interest (Arowana International Limited) (4	,900,547)	(6,543,921)
-controlling interests (2	2,936,132)	(2,291,665)
(7)	7,836,679)	(8,835,586)

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.



As at 31 December 2018

# **Consolidated Statement of Financial Position**

As at		31 Dec 2018	30 Jun 2018
	Note	\$	\$
Current assets			
Cash and cash equivalents		6,198,271	4,977,450
Trade and other receivables and contract assets	6	8,830,085	17,367,355
Inventory		6,981,589	3,310,030
Other current assets		1,456,990	1,287,362
Assets classified as held-for-sale	7	24,407,431	20,263,941
Total current assets	_	47,874,366	47,206,138
Non-current assets			
Investments accounted for using cost method	8(a)	44,190	-
Investments accounted for using equity method	8(b)	319,010	19,464,936
Other financial assets		219,372	219,372
Other non-current assets	9	2,134,137	2,136,077
Property, plant and equipment		4,334,882	4,643,559
Deferred tax assets		11,642,387	11,588,699
Intangible assets	10	47,500,234	48,942,002
Total non-current assets	_	66,194,212	86,994,645
Total assets	_	114,068,578	134,200,783
Current liabilities			
Trade and other payables and contract liabilities	11	26,402,233	32,516,754
Deferred consideration	12	556,016	2,656,016
Current tax liabilities		384,784	280,561
Current provisions		4,089,405	4,633,405
Interest bearing liabilities	13	1,332,803	5,633,580
Liabilities directly associated with assets classified as held-for-sale	7	1,881,827	374,643
Total current liabilities	_	34,647,068	46,094,959
Non-current liabilities			
Non-current provisions		2,147,255	2,260,402
Deferred tax liabilities		7,239,930	7,411,637
Interest bearing liabilities	13	91,594	316,276
Total non-current liabilities		9,478,779	9,988,315
Total liabilities		44,125,847	56,083,274
Net assets		69,942,731	78,117,509
Equity			
Issued capital		59,845,704	59,845,704
Reserves		(32,561,721)	(33,093,208)
Retained earnings		32,080,771	37,987,317
Equity attributable to Parent interest	_	59,364,754	64,739,813
Equity attributable to non-controlling interest		10,577,977	13,377,696
Total equity	_	69,942,731	78,117,509

The above Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.



For the half-year ended 31 December 2018

# **Consolidated Statement of Changes in Equity**

			Share		Foreign currency				
	Issued	General	buyback	Option	translation			Non-controlling	Total
	capital	reserve	reserve	reserve	reserve	earnings	Parent interest	interest	equity
	\$	\$	\$	\$	\$	\$	\$	\$	\$
As at 1 July 2017	59,859,654	(29,575,435)	(2,600,374)	3,095,100	(3,920,949)	49,843,453	76,701,449	26,653,509	103,354,958
Loss for the half-year	-	-	-	-	-	(6,206,442)	(6,206,442)	(2,016,507)	(8,222,949)
Other comprehensive income									
for the half-year	-	-	-	-	(337,479)	-	(337,479)	(275,158)	(612,637)
Total comprehensive income	-	-	-		(337,479)	(6,206,442)	(6,543,921)	(2,291,665)	(8,835,586)
Transactions with owners in their	capacity as c	owners (net of tr	ansaction costs a	nd taxes)					
Issue of shares net of transaction	-	-	-	-	-	-	-	908	908
costs									
Dividend paid	-	-	-	-	-	(474,512)	(474,512)	-	(474,512)
As at 31 December 2017	59,859,654	(29,575,435)	(2,600,374)	3,095,100	(4,258,428)	43,162,499	69,683,016	24,362,752	94,045,768
As at 1 July 2018	59,845,704	(29,486,646)	(2,600,374)	3,095,100	(4,101,288)	37,987,317	64,739,813	13,377,696	78,117,509
Loss for the half-year	-	-	-	-	-	(5,432,034)	(5,432,034)	(2,588,711)	(8,020,745)
Other comprehensive income						,	,	,	,
for the half-year	-	-	-	-	531,487	-	531,487	(347,421)	184,066
Total comprehensive income	-	-	-	-	531,488	(5,432,034)	(4,900,547)	(2,936,132)	(7,836,679)
Transactions with owners in their	capacity as c	owners (net of tr	ansaction costs a	nd taxes)					
Issue of shares net of transaction									
costs	-	-	-	-	-	-	-	136,413	136,413
Dividend paid	-	-	-	-	-	(474,512)	(474,512)	-	(474,512)
As at 31 December 2018	59,845,704	(29,486,646)	(2,600,374)	3,095,100	(3,569,801)	32,080,771	59,364,754	10,577,977	69,942,731

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.



For the half-year ended 31 December 2018

# **Consolidated Statement of Cash Flows**

For the reporting period ended 31 December	2018	2017
Cash flows from operating activities	<b>\$</b>	\$
Receipts from customers	60,813,344	33,617,582
Payments to suppliers and employees	(67,996,710)	(42,190,505)
Interest received	32,268	155,015
Interest paid	(246,357)	(299,626)
Income tax paid	(2,297)	(122,022)
Net cash outflow from operating activities	(7,399,752)	(8,839,556)
Cash flows from investing activities		
Net cash inflow for NC31 and NC47 projects	16,337,584	3,167,116
Net cash inflow from disposal of Juice Capital	585,296	_
Net cash outflow for Joint Venture contributions	(377,398)	(4,230,436)
Net cash inflow from redemption of Evolution convertible notes	-	3,600,000
Net cash (outflow) / inflow from acquisition of DDLS Australia	(2,100,000)	2,749,811
Net cash inflow from acquisition of VivoPower Philippines	-	20,964
Net cash outflow on purchase of solar contracts	-	(398,760)
Net cash inflow / (outflow) for intangible assets	84,357	(29,177)
Net cash paid for other non-current assets	(42,196)	-
Purchase of property, plant & equipment	(394,764)	(491,092)
Proceeds from sale of property, plant & equipment	-	10,274
Net cash inflow from investing activities	14,092,879	4,398,700
Cash flows from financing activities		
Proceeds from / (repayment) of related party loans	371,297	(200,000)
Proceeds from borrowings	1,129,607	3,041,414
Repayment of borrowings	(5,834,798)	(2,743,906)
Dividends paid	(474,512)	(474,512)
Net cash outflow from financing activities	(4,808,406)	(377,004)
Net decrease in cash and cash equivalents	1,884,721	(4,817,860)
Effect of foreign currency translation	(586,558)	(238,692)
Cash and cash equivalents at the beginning of the period <sup>1</sup>	5,255,287	18,397,134
Cash and cash equivalents at the beginning of the period <sup>1</sup>	6,553,450	13,340,582

<sup>&</sup>lt;sup>1</sup> Cash and cash equivalents at the beginning and end of the current reporting period includes \$277,837 and \$355,179 respectively of cash held by the Group's discontinued operation, Thermoscan, which is incorporated within 'Assets classified as held-for-sale' in the Statement of Financial Position (refer note 7 for further information).

 $The above \ Consolidated \ Statement \ of \ Cash \ Flows \ should \ be \ read \ in \ conjunction \ with \ the \ accompanying \ notes.$ 



For the half-year ended 31 December 2018

#### 1. Reporting entity

Arowana International Limited (the "Company") is a company incorporated and domiciled in Australia. The address of the Company's registered office is Level 11, 153 Walker Street, North Sydney, NSW, 2060. The financial report includes financial statements for Arowana International Limited as a consolidated entity consisting of Arowana International Limited and its controlled entities (together referred to as "Group").

#### 2. Summary of significant accounting policies

#### Basis of preparation

These general purpose interim financial statements for the half-year reporting period ended 31 December 2018 have been prepared in accordance with requirements of the *Corporations Act 2001* and Australian Accounting Standard AASB 134: *Interim Financial Reporting*. The Group is a for-profit entity for financial reporting purposes under Australian Accounting Standards.

This interim financial report is intended to provide users with an update on the latest annual financial statements of Arowana International Limited and its controlled entities. As such, it does not contain information that represents relatively insignificant changes occurring during the half-year within the Group. It is therefore recommended that this financial report be read in conjunction with the annual financial statements of the Group for the year ended 30 June 2018, together with any public announcements made during the following half-year.

During the half-year ended 31 December 2018, the Group recorded a loss after tax from continuing operations of \$8,441,165 (2017: loss of \$8,610,674) and cash outflows from operations of \$7,399,752 (2017: cash outflows from operations of \$8,839,556). The Board notes that the net current asset position, however, has significantly improved from the position at 30 June 2018, such that there is a current asset surplus of \$13,227,298 at 31 December 2018 (30 June 2018: surplus of \$1,111,179).

Key contributors to the loss for the period included the following:

- Decline in solar project developer fee revenue in VivoPower in the United States;
- Non-recurring restructuring, remuneration and professional fees (\$1.2 million) incurred by VivoPower primarily in connection with a cost reduction programme for the business;
- Continued investment into the growth of the Funds Management division in support
  of the launch of a new product, the Australian Special Income Opportunities Fund
  (ASIOF); and
- Non-cash amortisation of identifiable intangibles (\$1.3 million) following acquisition of DDLS and Aevitas (supply contracts, customer relationships, course development etc).

Notwithstanding the above, the Group is forecasting a return to profitability in the short to medium term due to the following:

 EdventureCo, the Group's education platform, is beginning to build momentum following the execution of a buy-and-build strategy to scale up the business. The integration and on-boarding of DDLS Australia, an acquisition completed during



For the half-year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

December 2017, has been successfully completed ahead of schedule and budget, with over \$2 million of annualised cost savings realised. The strong contribution of DDLS has underpinned a material improvement in EdventureCo's statutory EBITDA from a loss of \$0.9 million in the previous period to a profit of \$0.7 million in the current period. We expect to generate further growth in the platform through expansion into the ASEAN region, with a first campus expected to open in the Philippines this calendar year as part of a joint venture with a US\$8 billion Filipino family-controlled conglomerate;

- Completion of a structured and orderly sale process in respect of the proposed exit from our thermal imaging business, Thermoscan, which has attracted firm interest from multiple parties. The Group expects to generate a strong return on investment upon disposal, with the capital to be redeployed towards funding further growth in EdventureCo and Arowana Funds Management. The net assets and liabilities of Thermoscan have therefore been classified as available-for-sale, and we expect to finalise the disposal before 30 June 2019;
- VivoPower has taken the strategic decision to sell its interest in Innovative Solar Ventures I LLC (ISS JV) and commenced a formal and structured sale process. The disposal is expected to generate proceeds above the current carrying value of \$18.6 million, which has been classified as a current available-for-sale asset as at 31 December 2018. Furthermore, the strong performance of the Aevitas business will continue to deliver a growing stream of cashflow to VivoPower;
- Increased scale in our funds management business following the recent launch and ongoing fundraising process for ASIOF, together with organic growth in FUM arising from investment out-performance achieved by the Arowana Contrarian Value Fund (ASX: CVF); and
- A reduced overhead based across the Group's operating businesses following a range of cost-savings and technology based efficiency initiatives executed over the past 12 months.

With regard to liquidity, the Group manages its short-term cashflow requirements by maintaining adequate working capital finance facilities, including trade debtor finance facilities recently secured by VivoPower and EdventureCo, and through the normal cyclical nature of receipts and payments.

The Board has approved budgets and five-year strategy execution plans for the underlying operating businesses which indicate that the Group can manage its working capital requirements without being reliant on events which are subject to material uncertainty.

In consideration of the above, the Directors have a reasonable expectation that the Group will be able to meets its debts as and when they fall due and have adopted the going concern basis in the preparation of these financial statements.

These interim financial statements were authorised for issue on 26 February 2019.



For the half-year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

#### Significant accounting policies

The same accounting policies and methods of computation have been followed in this interim financial report as were applied in the most recent annual financial statements, except for the impact of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) that are relevant and effective for the current half-year.

There have been no new and revised standards that have had a significant impact on the measurement or disclosure requirements of the Group, except as noted below.

#### New and revised Standards adopted by the Group

#### AASB 15 Revenue from Contracts with Customers

AASB 15 supersedes AASB 111 *Construction Contracts,* AASB 118 *Revenue* and related Interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards.

The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for the goods or services.

To achieve this objective, AASB 15 provides the following five-step process:

- identify the contract(s) with a customer;
- identify the performance obligations in the contract(s);
- determine the transaction price;
- allocate the transaction price to the performance obligations in the contract(s); and
- recognise revenue when (or as) the performance obligations are satisfied.

The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract.

The Group derives revenue from the following four separate and distinct segments:

- Enterprise Office Provides strategic and operational support services to its various business units and funds and is also the Group's designated investment entity.
   Revenue represents management fees charged to Arowana's operating businesses and funds, consulting fees in connection with external mandates and interest, dividend and distribution income derived from the Group's investments;
- Renewable Energy VivoPower is a global solar power producer and energy storage company that develops, owns and operates solar projects. The division derives revenue from two operating segments: (i) solar development activities focused on opportunities in the USA and Australia; and (ii) power services provided by Aevitas in Australia;



For the half-year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

- Education operates the Group's education platform, EdventureCo, delivering building, construction, IT & communication training programmes to students throughout Australia; and
- Funds Management manages listed and unlisted funds.

The Group completed its assessment of the implications of adopting the new standard and concluded that, due to the nature of the Group's services, there has been no significant changes to the Group's revenue accounting.

#### (i) Sale of goods

The Group's contracts with customers for the sale of equipment generally include one performance obligation. The Group has concluded that revenue from sale of equipment should be recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the equipment. Therefore, the adoption of AASB 15 did not have an impact on the timing of revenue recognition. The amount of revenue to be recognised was also unaffected.

#### (ii) Warranty obligations

The Group generally provides warranties for general repairs of defects that existed at the time of sale, as required by law. As such, most warranties are assurance-type warranties under AASB 15, which the Group accounts for under AASB 137 Provisions, Contingent Liabilities and Contingent Assets, consistent with its practice prior to the adoption of AASB 15.

#### (iii) Rendering of services

The Group's Renewable Energy, Education and Funds Management segments provide development/installation/servicing/repairs servicing, training/tuition and asset management services.

Renewable Energy Segment - Development Revenue

Prior to the adoption of AASB 15, development revenue, which is revenue generated from development services relating to the building and construction of solar projects, was recognised on a percentage completion basis as the value is accrued by the end user over the life of the contract. The periodic recognition was calculated through weekly project progress reports. Under AASB 15, revenue continues to be recognised over time, using an input method to measure progress towards complete satisfaction of the performance obligation similar to the previous accounting policy, because the customer simultaneously receives and consumes the benefits provided by the Group.

Installation services of the Renewable Energy segment are sold either separately or bundled together with the sale of equipment to a customer. Whilst the installation services can be obtained from other providers, the provision of the installation services is considered part of one contracted performance obligation to the customer. The procurement and installation services tend to be highly interrelated and the Group provides a significant service of integration for these assets under contract.



For the half-year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

Renewable Energy Segment - Equipment and Installation Services

Prior to the adoption of AASB 15, the Group accounted for the equipment and installation service as one deliverable and recognised revenue based on the percentage completion basis as the value is accrued by the end user over the life of the contract. Under AASB 15, the Group assessed that there remains one performance obligation in a contract for bundled sales of equipment and installation services, because the transfer of equipment and provision of installation services are considered not to be distinct and separately identifiable.

In addition, the Group also reclassified the remaining Deferred revenue for installation services yet to be rendered to Contract liabilities.

Prior to adoption of AASB 15, the Group determined the total costs incurred as a percentage of total estimated costs to recognise revenue. Under AASB 15, the Group concluded that revenue from sale of equipment and installation services will continue to be recognised over time, using an input method to measure progress towards complete satisfaction of the performance obligation similar to the previous accounting policy, because the customer simultaneously receives and consumes the benefits provided by the Group. Moreover, under AASB 15, any earned consideration that is conditional should be recognised as a contract asset rather than receivable.

Therefore, upon adoption of AASB 15, the Group made reclassifications from Trade and other receivables to Contract assets.

Renewable Energy Segment - Servicing and Repairs

Prior to adoption of AASB 15 all servicing and repair revenue, generated on a time and materials basis, was recognised at the contractual rates as labour hours are delivered and direct expenses are incurred. Under AASB 15, revenue continues to be recognised over time, using an input method to measure progress towards complete satisfaction of the performance obligation similar to the previous accounting policy, because the customer simultaneously receives and consumes the benefits provided by the Group. Revenue for small jobs and those completed in a limited timeframe continue to be recognised when the job is complete and performance obligation satisfied.

#### **Education Segment**

Prior to the adoption of AASB 15, revenue was recognised when the Group satisfied its performance obligations by transferring education services (including both tuition and other related goods and services) to the customer, and the revenue can be reliably measured at the fair value of the consideration received. Under AASB 15 revenue continues to be recognised in a similar manner.

The Group's contracts with customers for the provision of education services can include multiple performance obligations. The Group assesses each performance obligation to determine if those performance obligations are distinct from other obligations in the contract. Performance obligations that are not assessed as being distinct from other obligations are grouped together as a bundle of performance obligations. Bundles of performance obligations are determined where the various performance obligations represent the combined outcome for which the customer has contracted, or a service is highly dependent on another entity specific good or service promised in the contract. For each distinct performance obligation, or bundle of performance obligations, the Group



For the half-year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

allocates the price, as determined by the terms of the contract with the customer, based on the stand-alone selling price of the performance obligation, or bundle of performance obligations. The Group's primary performance obligations is the delivery of tuition services.

The Group has concluded that these should be recognised over time based on the stage of completion of the service being delivered to the customer. The stage of completion is measured by reference to the number of contact days held as a percentage of the total number of contact days in the course. This treatment is the same as under AASB 118.

The Group's other performance obligations are recognised either over time, on a stage of completion basis, or at the point in time the service, or good, is sold. This determination is made on a case by case basis for each performance obligation based on the point at which control of the good or service completely passes to the customer. This treatment is the same as under AASB 118. Where income is recorded in advance of the provision of service the full amount is recognised as Contract liabilities in the Statement of Financial Position.

Refunds of tuition or course fees are provided in some instances where appropriate notice is provided in accord with terms and conditions of the contract with the customer. Refund assets and liabilities are not separately recognised in the Statement of Financial Position due to the infrequency of refunds.

Funds Management Segment

Revenue from asset management services provided by the Group includes a base management fee and a performance fee or variable component.

Prior to adoption of AASB 15, the Group determined the total service period expired as a percentage of total service period contracted to perform the services to recognise revenue associated with the base management fee component of asset management fee revenue. Under AASB 15, the Group concluded that revenue from base management services will continue to be recognised over time, using an input method to measure progress towards complete satisfaction of the service similar to the previous accounting policy, because the customer simultaneously receives and consumes the benefits provided by the Group.

Prior to the adoption of AASB 15, the Group recognised revenue from the performance fee component of asset management revenue when revenue could be reliably measured. If revenue could not be reliably measured, the Group deferred revenue recognition until the uncertainty was resolved. Under AASB 15, performance fees are deemed to be a variable component of the same asset management services that is constrained and are recognised only when it is highly probable that the performance hurdles are met and a reversal will not occur. Determining the amount and timing of performance fees to be recognised involves judgement and the use of estimates. Factors taken into consideration include the:

- nature of underlying fund assets and potential for volatility of investment returns;
- returns on assets realised to-date;
- time remaining until realisation of fund assets or crystallisation date;
- the proportion of assets already realised; and
- downside valuation on remaining unrealised assets and reliability of those estimates.

#### General

The Group does not incur material costs to obtain or fulfil a contract with customers such as sales commissions. Accordingly, no capitalisation of these costs occurs.



For the half-year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

#### (iv) Comparative information / changes to presentation of Financial Statements

Where necessary, comparative information has been restated to conform to changes in presentation in the current reporting period.

#### (v) Consolidated Statement of Comprehensive Income

As required for the consolidated interim financial statements, the Group disaggregated revenue recognised from contracts with customers into categories that depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors. The Group also disclosed information about the relationship between the disclosure of disaggregated revenue and revenue information disclosed for each reportable segment. Refer to Note 5 for the disclosure on disaggregated revenue.

#### (vi) Consolidated Statement of Financial Position

Classification of deferred revenue and accrued income has been changed.

Contract assets include project revenues earned by the Renewable Energy division related to performance obligations which have been met and the Group has the right to consideration in exchange for goods or services that have transferred to a customer which do not form part of the trade receivables balance.

Contract liabilities include prepaid tuition fees and training credits from the Education business and deferred revenues from the Renewable Energy division. These liabilities represent the obligation to transfer goods and services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

#### AASB 9 Financial Instruments

AASB 9 replaces the provisions of AASB 139 that relate to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting. The adoption of AASB 9 Financial Instruments from 1 July 2018 resulted in changes in accounting policies adopted by the Group, which have been detailed in the following narrative. The change in the Group's accounting policies, applied from 1 July 2018, did not impact prior period financial statement balances. Opening balances have not been restated. There has been no impact on the Group's results for the half-year ended 31 December 2018.

#### (i) Impairment of financial assets

The Group's trade receivables and contract assets are subject to AASB 9's new expected credit loss model. The Group has revised its impairment methodology for trade receivables and contract assets and applies the simplified approach to measuring expected credit losses. The simplified approach uses a lifetime expected loss allowance.

Individual debts that are known to be uncollectible are written off when identified.

The revised methodology for calculating impairment did not have a material impact on the financial statements.



For the half-year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

#### Change in classification

During the year ended 30 June 2018, the Board determined that the operations of Thermoscan were no longer in line with the future strategy and direction of the Group and therefore committed to a plan to pursue an orderly prospective exit from the business. As such, the assets and liabilities of Thermoscan have been classified as held-for-sale at 31 December 2018 and the business has been treated as a discontinued operation for the purposes of the Group's financial statements. The comparative Consolidated Statements of Profit or Loss and Other Comprehensive Income have been restated to show the discontinued operation separately from continuing operations.

#### Critical accounting estimates and judgements

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. Estimates and judgements are continually evaluated and are based on historical experience and various other factors, including expectations of future events, which are believed to be reasonable under the circumstances.

The following estimates, assumptions and judgements have an inherent significant risk of potentially causing material adjustments to the carrying amounts of assets and liabilities within the next financial reporting period.

Impairment of goodwill and intangible assets

The Group tests whether intangible assets have suffered any impairment, in case of triggering events and at least annually. Goodwill and intangible assets are identified across the cash-generating unit to which they relate. The recoverable amount of each cash-generating unit is determined using a value-in-use calculation, which requires the use of estimates. Based on this impairment test, impairment losses, if any, are identified. However, should the actual performance of a cash-generating unit become materially worse compared to the performance based on the estimates, possible impairment losses could arise, or could deviate from the detected impairment losses. This impairment loss or deviation could have a material effect on the carrying amount of the intangible asset.

Impairment assessment – investments and other financial assets

The Group has a number of investments and financial assets initially recorded at cost or under the equity method. Investment assets are monitored for any indicators of impairment and where indicators are present impairment assessment is undertaken, which requires the use of estimates.

#### **Provisions**

Due to the nature of provisions, a considerable part of their determination is based on estimates and/or judgements, including assumptions concerning the future. The actual outcome of these uncertain factors may be materially different from the estimates, causing differences with the estimated provisions. Hence, the differences between actual outcomes and the recorded provisions can impact results over the periods involved. The timing of outflow of resources to settle these obligations is subject to the same uncertain factors.



For the half-year ended 31 December 2018

#### 2. Summary of significant accounting policies (continued)

Income taxes

The Group has recorded a deferred tax asset of \$11,642,387 (30 June 2018: \$11,588,699) and a deferred tax liability of \$7,239,930 (30 June 2018: \$7,411,637). The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required in determining the deferred tax asset on, amongst other items, tax losses carried-forward. There are many uncertain factors that influence the amount of the tax losses carried-forward. The Group recognises deferred tax assets on tax losses carried-forward based on their best estimates. When the actual results are different from the amounts that were initially estimated, such differences will impact the income tax in the Consolidated Statement of Profit or Loss and the deferred tax assets and/or deferred tax liabilities in the period in which these deviations occur. The Group has also identified a number of uncertain tax positions, which could lead to positive and/or negative differences as well.

Based on the Group's Board-approved strategy execution plans and budgets, the Directors believe it is probable that the Group will generate sufficient future taxable profits to utilise the tax losses brought to account. Subject to meeting the requisite continuity of ownership and business tests, these losses can be carried forward indefinitely and have no expiry date.



For the half-year ended 31 December 2018

#### 3(a) Revenue

2017 For the reporting period ended 31 December Restated \* 2018 Renewable energy services 26,407,188 24,018,757 **Education services** 21,232,705 4,892,952 Inspection services 555,993 991,549 Funds management revenue 3,050 285,904 Other revenue Total revenue 48,198,936 30,189,162

#### 3(b) Other income / (expenses)

2018	2017
\$	\$
223,957	(276,961)
223,957	(276,961)
	\$ 223,957



<sup>&</sup>lt;sup>1</sup> The assets and liabilities of Thermoscan Inspection Services Pty Limited have been classified as held-for-sale at 31 December 2018 and its results for the period then ended have been treated as a discontinuing operation. Refer to note 7 for further details.

<sup>\*</sup> Amounts classified in 2018 as relating to discontinued operations have been reclassified in the prior period to provide consistency with the current reporting period presentation.

For the half-year ended 31 December 2018

#### 4. Expenses

(a) Cost of sales		2017	
	2018	Restated *	
	\$	\$	
Funds management costs	-	407,406	
Commission	145,356	228,776	
Contractors	1,179,433	716,337	
Depreciation	61,503	239,913	
Employee expenses	10,417,325	8,370,237	
Equipment	141,888	384,346	
Materials	21,030,001	9,714,783	
Motor vehicle	314,101	204,453	
Occupancy	417,575	162,597	
Travelling	26,950	217,282	
Others	601,563	239,945	
	34,335,695	20,886,075	
(b) Administration costs		2017	
(b) Hammonation costs	2018	Restated *	

	2018	Restated *
	\$	\$
Due diligence fees	238,503	591,774
Legal and professional	2,777,095	3,491,762
Compliance and governance	301,465	486,112
Research expenses	403,630	277,912
Others	629,885	408,351
	4,350,578	5,255,911

<sup>\*</sup> Amounts classified in 2018 as relating to discontinued operations have been reclassified in the prior year to provide consistency with the current reporting period presentation.



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For the half-year ended 31 December 2018

#### 5. Segment reporting

Identification of reportable operating segments

The Group is currently organised into four Divisions - the Enterprise Office, Renewable Energy, Education (formerly 'Operating Companies') and Funds Management Divisions as defined below.

Reclassification of 'Operating Companies' segment to 'Education'

In the previous period, the Operating Companies segment comprised of two separate divisions, being education and industrials (diagnostic testing). The education division represents the fast-growing, 100% owned EdventureCo group, whilst the industrials division has represented the operations of the wholly-owned diagnostic testing company, Thermoscan Inspection Services Pty Limited.

The Board has since determined that the industrials division was not in line with the future strategy and direction of the Group and has therefore committed to a plan to pursue an orderly prospective exit from the business. As such, the assets and liabilities of Thermoscan Inspection Services Pty Limited have been classified as held-for-sale at 31 December 2018 and the industrials division has been treated as a discontinuing operation for the purposes of the Group's financial statements. The comparative Consolidated Statements of Profit or Loss and Other Comprehensive Income have been restated to show the discontinued operation separately from continuing operations.

In this context, the Board has determined that the 'Operating Companies' segment be reclassified to the 'Education' segment, solely representing segment information associated with the EdventureCo group.

Types of services

The principal products and services of each of these operating segments are as follows:

- Enterprise Office Provides strategic and operational support services to its various business units and funds and is also the Group's designated investment entity. Revenue represents management fees charged to Arowana's operating businesses and funds, consulting fees in connection with external mandates and interest, dividend and distribution income derived from the Group's investments;
- Renewable Energy VivoPower is a global solar power producer and energy storage company that develops, owns and operates solar projects. The division derives revenue from two operating segments: (i) solar development activities focused on opportunities in the USA and Australia; and (ii) power services provided by Aevitas in Australia;
- Education operates the Group's education platform, EdventureCo, delivering building, construction, IT & communication training programmes to students throughout Australia; and
- Funds Management manages listed and unlisted funds.

Other Segment information

*Segment revenue* - Sales between segments are carried out at arm's length and are eliminated on consolidation. The revenue from external parties reported to the Board of Directors is measured in a manner consistent with that in the Consolidated Statement of Profit or Loss.



For the half-year ended 31 December 2018

#### 5. Segment reporting (continued)

Revenue from the Group's Renewable Energy, Education and Funds Management segments is derived from the provision of development/installation/servicing/repairs servicing, training/tuition and asset management services.

Segment assets - The amounts provided to the Board of Directors with respect to total assets are measured in a manner consistent with that of the Consolidated Statement of Financial Position. These assets are allocated based on the operations of the segment and its holding entities, and the physical location of the asset.

Segment liabilities - The amounts provided to the Board of Directors with respect to total liabilities are measured in a manner consistent with that of the Consolidated Statement of Financial Position. These liabilities are allocated based on the operations of the segment.



For the half-year ended 31 December 2018

For the half-year ended 31 December 2018	Enterprise Office (Australia)	Renewable Energy (Australia/Asia/ USA/UK)	Education (Australia)	Funds Management (Australia)	Total	Intersegment Eliminations	Consolidated
Segment reporting	\$	\$	\$	\$	\$	\$	\$
Revenue							
Goods and services transferred at a point in time	-	-	514,064	-	514,064	-	514,064
Services transferred over time	-	26,343,743	20,427,222	555,993	47,326,958	-	47,326,958
Sales to external customers	-	26,343,743	20,941,286	555,993	47,841,022	-	47,841,022
Intersegment sales	2,551,357	-	-	-	2,551,357	(2,551,357)	-
Total sales revenue	2,551,357	26,343,743	20,941,286	555,993	50,392,379	(2,551,357)	47,841,022
Interest revenue	1,131,740	1,732	7,592	495,431	1,636,495	(1,534,217)	102,278
Other income	21,653	63,445	291,419	211,726	588,243	(230,329)	357,914
Total revenue	3,704,750	26,408,920	21,240,297	1,263,150	52,617,117	(4,315,903)	48,301,214
Segment result	408,001	(3,892,175)	338,599	(980,802)	(4,126,377)	(2,043,359)	(6,169,736)
Depreciation and amortisation	73,562	755,711	1,034,988	-	1,864,261	-	1,864,261
Finance costs	9,847	2,165,786	59,170	-	2,234,803	(1,755,359)	479,444
Profit / (loss) before income tax – continuing operations	324,592	(6,813,672)	(755,559)	(980,802)	(8,225,441)	(288,000)	(8,513,441)
Income tax benefit	-	(72,276)	-	-	(72,276)	-	(72,276)
Profit / (loss) after income tax - continuing operations	324,592	(6,741,396)	(755,559)	(980,802)	(8,153,165)	(288,000)	(8,441,165)
Segment assets							
Operating assets	109,329,105	90,443,557	73,427,867	104,747,075	377,947,604		
Elimination within segment	-	-	(31,257,963)	(52,526,652)	(83,784,615)		
Reportable segment assets	109,329,105	90,443,557	42,169,904	52,220,423	294,162,989	(180,094,411)	114,068,578
Segment liabilities							
Operating liabilities	13,352,959	77,411,870	25,336,195	2,094,007	118,195,031		
Elimination within segment	-	-	-	-	-		
Reportable segment liabilities	13,352,959	77,411,870	25,336,195	2,094,007	118,195,031	(74,069,185)	44,125,846



For the half-year ended 31 December 2018

For the half-year ended 31 December 2017	Enterprise Office (Australia)	Renewable Energy (Australia/Asia/ USA/UK)	Education (Australia)	Funds Management (Australia)	Total	Intersegment Eliminations	Consolidated
Segment reporting	\$	\$	\$	\$	\$	\$	\$
Revenue							
Goods and services transferred at a point in time	-	-	400,332	-	400,332	-	400,332
Services transferred over time	37,623	23,028,190	3,627,299	2,349,377	29,042,489	-	29,042,489
Sales to external customers	37,623	23,028,190	4,027,631	2,349,377	29,442,821	-	29,442,821
Intersegment sales	555,077	-	-	(1,357,828)	(802,751)	(438,000)	(1,240,751)
Total sales revenue	592,700	23,028,190	4,027,631	991,549	28,640,070	(438,000)	28,202,070
Interest revenue	1,067,338	22,649	1,156	584,479	1,675,622	(1,534,219)	141,403
Other income	248,281	990,567	865,321	211,726	2,315,895	(328,803)	1,987,092
Total revenue	1,908,319	24,041,406	4,894,108	1,787,754	32,631,587	(2,301,022)	30,330,565
Segment result	(1,790,429)	(4,263,205)	(910,121)	803,306	(6,160,449)	(2,038,299)	(8,198,748)
Non-recurring items	(595,858)	-	(128,421)	-	(724,278)	-	(724,278)
Depreciation and amortisation	64,997	1,456,877	801,359	-	2,323,233	-	2,323,233
Finance costs	225,543	1,987,562	24,624	-	2,237,729	(1,750,299)	487,430
Profit / (loss) before income tax – continuing operations	(2,676,826)	(7,707,644)	(1,864,525)	803,306	(11,445,689)	(288,000)	(11,733,689)
Income tax expense/(benefit)	(733,075)	(2,389,940)	-	-	(3,123,015)	-	(3,123,015)
Profit / (loss) after income tax - continuing operations	(1,943,751)	(5,317,704)	(1,864,525)	803,306	(8,322,674)	(288,000)	(8,610,674)
Segment assets							
Operating assets	106,850,964	129,663,057	76,797,552	103,974,887	417,286,460		
Elimination within segment	-	-	(31,257,963)	(57,358,038)	(88,616,001)		
Reportable segment assets	106,850,964	129,663,057	45,539,589	46,616,849	328,670,459	(181,305,091)	147,365,368
Segment liabilities							
Operating liabilities	5,729,671	81,400,453	27,391,777	1,139,860	115,661,761		
Elimination within segment	-	-	-	(814,697)	(814,697)		
Reportable segment liabilities	5,729,671	81,400,453	27,391,777	325,163	114,847,064	(61,527,464)	53,319,600



For the half-year ended 31 December 2018

#### 6. Trade and Other receivables

As at	31 Dec 2018	30 Jun 2018
	\$	\$
Trade debtors <sup>1</sup>	3,123,426	4,040,106
Accrued interest	586	209,102
Sundry debtors	39,363	151,472
Loan Receivable – Arowana Global Services, Singapore <sup>2</sup>	-	371,297
Contract assets – CVF performance fee <sup>3</sup>	-	4,958,675
Contract assets - Other	4,979,188	6,608,049
Other accrued income	687,522	1,028,654
	8,830,085	17,367,355

<sup>&</sup>lt;sup>1</sup> – As at 31 December 2018, 54% (\$1,682,093) of the Group's trade debtors balance has been outstanding for less than 60 days, with the remaining 46% (\$1,441,333) outstanding between 60 to 365 days and deemed past due but not impaired.

#### 7. Assets held-for-sale and discontinued operations

#### (a) Discontinued operations

Thermoscan Inspection Services Pty Limited ("Thermoscan")

During the year ended 30 June 2018, the Board determined that the operations of Thermoscan were no longer in line with the future strategy and direction of the Group and therefore committed to a plan to pursue an orderly prospective exit from the business. As such, the assets and liabilities of Thermoscan have been classified as held-for-sale at 31 December 2018 and the business has been treated as a discontinued operation for the purposes of the Group's financial statements. The comparative Consolidated Statements of Profit or Loss and Other Comprehensive Income have been restated to show the discontinued operation separately from continuing operations.

The financial performance of the discontinued operation, which is included in profit/(loss) from discontinued operations per the Consolidated Statement of Profit or Loss, is as follows:

Discontinued operation - Thermoscan	31 Dec 2018	31 Dec 2017
	\$	\$
Revenue	1,521,159	1,445,410
Expenses	(1,100,739)	(1,057,685)
Profit before income tax	420,420	387,725
Income tax expense	-	-
Profit after tax attributable to the discontinued operation	420,420	387,725



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<sup>&</sup>lt;sup>2</sup> - Represented two short-term loans receivable of \$170,000 and \$200,000, accruing interest at 6% and 8% respectively. Both loans were repaid during the half-year ended 31 December 2018.

<sup>&</sup>lt;sup>3</sup> – Represents performance fee receivable in connection with the management of the Arowana Contrarian Value Fund for the year ended 30 June 2018. The performance fee represents 20% of the out-performance of the Fund over an 8% per annum cumulative hurdle when the Fund's benchmark (the S&P / ASX 200 Accumulation Index) is positive. This amount was recognised as income in the year ended 30 June 2018 and funds received during the half-year ended 31 December 2018.

For the half-year ended 31 December 2018

#### 7. Assets held-for-sale and discontinued operations (continued)

#### (a) Discontinued operations (continued)

The net cash flows of the discontinued operation, which have been incorporated into the Consolidated Statement of Cash Flows, are as follows:

Discontinued operation - Thermoscan	31 Dec 2018	31 Dec 2017
	\$	\$
Net cash inflow from operating activities	135,967	200,565
Net cash outflow from investing activities	(41,043)	(59,822)
Net cash (outflow) / inflow from financing activities	(17,853)	21,964
Net increase in cash generated by the discontinued operation	77,071	162,707

#### (b) Assets held-for-sale

Thermoscan - Disposal Group

Following the decision of the Board to commence an orderly sale process for Thermoscan (refer note 7(a) above), its assets and liabilities have been treated as a disposal group and classified as held-for-sale (net assets totalling \$2.9 million as at 31 December 2018). Thermoscan has historically been represented within the Industrials segment of the Group. The Board expects the sale process to complete within 12 months of the date of this report.

Sun Connect solar portfolio asset – Assets held-for-sale

Further to a strategic review conducted by VivoPower during the year ended 30 June 2018, a decision was made to realise certain non-core assets within its Australian solar project portfolio in order to release capital. In this context, the Juice Capital solar project was sold in November 2018 and the Group expects it will also dispose of its Sun Connect solar project within 12 months of the date of this report. Total assets of \$1.0 million in relation to this project have been classified as held-for-sale assets in the Group's Statement of Financial Position.

VivoPower ISS JV - Assets held-for-sale

Pursuant to its strategic review as noted above, VivoPower has also commenced a sale process for its 50% share in Innovative Solar Ventures 1 LLC, a joint venture with US-based solar developer, Innovative Solar Systems (ISS). Total assets and liabilities of the Group's investment in the ISS JV (net assets totalling \$18.6 million as at 31 December 2018), previously disclosed as an equity-accounted investment, have therefore been classified as held-for-sale assets and liabilities in the Group's Statement of Financial Position. The Board expects the sale process to complete within 12 months of the date of this report.



For the half-year ended 31 December 2018

#### 7. Assets held-for-sale and discontinued operations (continued)

#### (b) Assets held-for-sale (continued)

A summary of the assets and liabilities directly related to the Thermoscan disposal group, the VivoPower Sun Connect solar project and the VivoPower ISS JV, collectively classified as assets held-for-sale, is set out below.

Assets held-for-sale and directly associated liabilities	31 Dec 2018
	\$
Current assets	
Cash and cash equivalents	355,179
Trade and other receivables	374,193
Other current assets	31,613
Non-current assets	
Goodwill	2,201,040
Intangibles	1,008,376
Property, plant and equipment	194,394
Deferred tax asset	51,615
Investments accounted for using cost method	20,191,021
Total assets	24,407,431
Current liabilities	
Trade and other payables	1,611,441
Current tax liabilities	47,318
Current provisions	61,109
Non-current liabilities	
Interest-bearing liabilities	127,607
Non-current provisions	34,352
Total liabilities	1,881,827
Net assets	22,525,604



For the half-year ended 31 December 2018

#### 8. Investments

#### (a) Investments accounted for using cost method:

The Group has the following investments using the cost method:

As at	31 Dec 2018	30 Jun 2018
	\$	\$
VVPR-ITP Griffith 1	44,190	-
	44,190	-

<sup>&</sup>lt;sup>1</sup> Partnership with IT Power (Australia) Pty Ltd to jointly develop a portfolio of utility-scale ground-mounted solar projects in NSW.

#### (b) Investments accounted for using equity method:

The Group has the following investments using the equity method:

As at	31 Dec 2018	30 Jun 2018	
	\$	\$	
Innovative Solar Ventures I, LLC	-	19,140,536	
Viento Group Limited	319,010	324,400	
	319,010	19,464,936	

Ownership details for investments using the equity method are outlined below:

		Percentage interest		
		31 Dec 2018	30 Jun 2018	
Associate / Joint venture	Principal activities	0/0	%	
Viento Group Limited	Investment holding company	31.8	31.8	

Movements for investments using the equity method during the period are outlined below:

	Innovative Solar Ventures I, LLC (USA)	Viento Group Limited	Total
	\$	\$	\$
Opening balance, 1 July 2018	19,140,536	324,400	19,464,936
Share of profit (loss) of associated entities	-	(5,390)	(5,390)
Impact of foreign exchange translation	1,050,486	-	1,050,486
Reclassified as assets held-for-sale	(20,191,022)	-	(20,191,022)
Ending balance at 31 December 2018	-	319,010	319,010



For the half-year ended 31 December 2018

#### 9. Other non-current assets

As at	31 Dec 2018	30 Jun 2018
	\$	\$
LTVCP loans <sup>1</sup>	348,750	348,750
Security deposit	1,785,387	1,787,327
	2,134,137	2,136,077

<sup>&</sup>lt;sup>1</sup> - During 2015, the Board and shareholders approved a revision to the Long-Term Value Creation Plan (LTVCP) which provides an incentive amount payable to the Group Enterprise Office staff. The incentive is based on 20% of any outperformance above an average 8% per annum (hurdle rate) of AWN's enterprise value (with relevant adjustments for debt or equity raised or returned), calculated over a 5 year period, subject to any early trigger events. The method for calculating the incentive amounts is outlined in detail in the explanatory memorandum presented at the AGM in November 2014 at which the revised LTVCP was approved by shareholders.

Following these revisions, any benefits derived under the plan are now treated in accordance with Australian Accounting Standard AASB 2 Share-based Payment, as equity settled share-based payment. Any shares issued under the plan are issued at market value at the time of issue and are funded by employee loans with full recourse to the underlying shares.

The value at grant date of LTVCP shares on issue at 31 December 2018 totalled \$348,750 (30 June 2018: \$348,750).

In accordance with the requirements of AASB 2 the estimated future value of the benefits of the plan are independently valued at the time of grant of shares by reference to the fair value of the equity instruments granted and the resulting fair value estimate is recognised as an expense over the expected life of the LTVCP Shares (maximum 5 years).



For the half-year ended 31 December 2018

#### 10. Intangible assets

#### (a) Reconciliation of movement in intangible assets

	Goodwill	Trade name	Supply contract	Customer relationship	Solar contract	Course development	Student contracts	RTO licence	Incorporation costs	Patent and Trademark	Total
As at 31 December 2018	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Cost	33,096,390	4,597,000	8,075,000	5,702,000	-	1,106,102	2,246,383	85,697	6,219	26,254	54,941,045
Accumulated amortisation/impairment	(550,000)	(553,703)	(2,302,767)	(1,142,000)	-	(745,332)	(2,115,385)	(31,624)	-	-	(7,440,811)
Carrying value	32,546,390	4,043,297	5,772,233	4,560,000	-	360,770	130,998	54,073	6,219	26,254	47,500,234
Movement for the half-year ender Opening balance – carrying value – 1 July 2018	ed 31 December 32,546,390	2018 4,183,194	6,390,300	4,845,833	153,812	523,387	203,900	62,713	6,219	26,254	48,942,002
Other additions	-	-	-	-	-	41,441	-	-	-	-	41,441
Disposals	-	-	-	-	(153,812)	-	-	-	-	-	(153,812)
Amortisation provision during the period	-	(139,897)	(618,067)	(285,833)	-	(204,058)	(72,902)	(8,640)	-	-	(1,329,397)
Net book amount 31 Dec 2018	32,546,390	4,043,297	5,772,233	4,560,000	-	360,770	130,998	54,073	6,219	26,254	47,500,234



For the half-year ended 31 December 2018

#### 10. Intangible assets (continued)

#### (b) Allocation of goodwill

Goodwill as at 31 December 2018 can be allocated to the various cash-generating units ("CGUs") as follows:

Cash-generating unit	\$
Education division – EdventureCo Trades	6,852,566
Education division - DDLS Pty Ltd	1,164,779
Renewable energy division - VivoPower Pty Ltd	1,911,268
Renewable energy division – Aevitas Group Ltd	22,617,777
Total goodwill	32,546,390

#### 11. Trade and other payables

	31 Dec 2018	30 Jun 2018
As at	\$	\$
Current		
Trade creditors	8,261,071	11,061,670
Accrued expenses	5,430,096	7,937,255
Deferred income	1,564,357	1,237,555
Contract liabilities	8,866,610	6,515,324
Payroll liabilities	1,423,960	1,642,473
Capital commitment – Innovative Solar Ventures I, LLC $^{\rm 1}$	-	1,709,728
GST payable	329,486	145,967
Other payables	526,653	2,266,782
	26,402,233	32,516,754

<sup>&</sup>lt;sup>1</sup> Reclassified as 'Liabilities directly associated with assets classified as held-for-sale', refer note 7 for further information

#### 12. Deferred consideration

	31 Dec 2018	30 Jun 2018
As at	\$	\$
DDLS Australia Pty Ltd <sup>1</sup>	556,016	2,656,016
	556,016	2,656,016

<sup>&</sup>lt;sup>1</sup> Representing unconditional, deferred consideration payable to vendors of DDLS Australia Pty Ltd.



For the half-year ended 31 December 2018

#### 13. Interest bearing liabilities

31 Dec 2018	30 Jun 2018
\$	\$
203,197	252,035
1,129,606	-
-	5,381,545
1,332,803	5,633,580
91,594	316,276
91,594	316,276
1,424,397	5,949,856
	\$ 203,197 1,129,606 - 1,332,803 91,594 91,594

<sup>(</sup>a) Lease liabilities are finance leases secured against assets financed at VivoPower International PLC and Aevitas Group Limited.

#### 14. Dividends paid

		Cents Per		
		Share	31 Dec 2018	31 Dec 2017
Dividend paid during the half-year	No. Shares	\$	\$	\$
Ordinary final fully franked dividend paid				
15 October 2018 (2017: 0.3 cps)	158,170,799	0.3	474,512	474,512

#### 15. Capital commitments

There were no capital commitments as at 31 December 2018.

#### 16. Contingent assets

The Company has no contingent assets as at 31 December 2018.

#### 17. Contingent liabilities

There have been no significant changes to the contingent liabilities presented in the annual report for the year ended 30 June 2018, as at 31 December 2018.



<sup>(</sup>b) Representing drawn proportion of VivoPower's \$5 million debtor finance facility, secured by a fixed charge over the Aevitas Group debtors' book and floating charge over all other assets of J.A. Martin Electrical Pty Limited and Kenshaw Electrical Pty Limited.

<sup>(</sup>c) At 30 June 2018, term loans consisted of short-term finance, US\$3,977,500 at 12% per annum, which was repaid during the half-year ended 31 December 2018.

For the half-year ended 31 December 2018

#### 18. Events occurring after the reporting period

No matters or circumstances have arisen since the end of the period which significantly affected or may significantly affect the operations of the Group and Company, the results of those operations, or the state of affairs of the Group and Company in future financial periods.

#### 19. Controlled entities

In addition to the controlled entities disclosed in the 30 June 2018 annual financial statements, below are the details of new entities that form part of the Group during the period.

Name of Entity	Country of incorporation	Class of shares	31 Dec 2018 %
AlicornCo Pty Ltd	Australia	Ordinary	100
Arowana REIF Fund Pty Ltd	Australia	Ordinary	100
Arowana REIF Management Pty Ltd	Australia	Ordinary	100
ASIOF Fund Pty Ltd	Australia	Ordinary	100
ASIOF Investments 1 Pty Ltd	Australia	Ordinary	100
ASIOF Management Pty Ltd	Australia	Ordinary	100



For the half-year ended 31 December 2018

#### Directors' Declaration

The Directors of the Company declare that:

- 1. the Financial Statements comprising the Consolidated Statement of Profit or Loss, Consolidated Statement of Comprehensive Income, Consolidated Statement of Financial Position, Consolidated Statement of Cash Flows, Consolidated Statement of Changes in Equity and accompanying Notes to the Consolidated Financial Statements are in accordance with the Corporations Act 2001 and:
  - (a) comply with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
  - (b) give a true and fair view of the consolidated entity's financial position as at 31 December 2018 and of its performance for the half-year ended on that date.
- 2. There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the directors by:

**Kevin Chin** 

**Executive Chairman and Chief Executive Officer** 

Brisbane, 26 February 2019





# INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF AROWANA INTERNATIONAL LIMITED

#### Report on the Half-Year Financial Report

#### Conclusion

We have reviewed the accompanying half-year financial report of Arowana International Limited (the Company), which comprises the consolidated statement of financial position as at 31 December 2018, the consolidated statement of profit or loss, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity, comprising the company and the entities it controlled at the half-year's end or from time to time during the financial half-year.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Arowana International Limited is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2018 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations* 2001.

#### Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. In accordance with the *Corporations Act 2001*, we have given the directors of the company a written Auditor's Independence Declaration.

#### Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.



#### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2018 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Arowana International Limited and its controlled entities, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

PKF

**PKF BRISBANE AUDIT** 

LIAM MURPHY PARTNER

**BRISBANE** 

DATE: 26 FEBRUARY 2019

For the half-year ended 31 December 2018

# **Corporate Directory**

#### **Corporate Directory**

Directors	Mr Kevin Chin (Executive Director and CEO)
	Mr Robert McKelvey (Non-Executive Director)
	Mr Eduardo Fernandez (Non-Executive Director)
Company Secretary	Mr Cameron Fellows
Principal registered office in Australia	Level 11, 153 Walker Street
	North Sydney NSW 2060
Share Registry	Boardroom Pty Limited
	Level 12, 225 George Street
	Sydney NSW 2000
Auditor	PKF Brisbane Audit
	Level 6, 10 Eagle Street
	Brisbane QLD 4000
Legal Adviser	Watson Mangioni Lawyers Pty Limited
	23/858 Castlereagh Street
	Sydney NSW 2000
Stock Exchange	Australian Securities Exchange
	AWN - Ordinary Shares
Website	www.arowanaco.com

